

## WINTER WEATHER POLICY DECEMBER 2016

Midland's winter weather policy is part of our commitment to the safety of our drivers, the motoring public, as well as the protection of our customer's freight, our equipment, and the environment. Every weather situation is different as it pertains to areas/lanes we operate in; winds, ice, snow, visibility, etc. Our policy is not based on any specific threshold of snow, but based purely on safe driving conditions.

Midland has a weather committee that includes representation from Executive, Senior Managers, Front Line Managers, and Dispatch staff. This committee meets daily during the winter months to discuss and review weather conditions. On a daily basis, updates are received along with a 36-hour forecast from all 26 of Midland's operating facilities from Ontario to Newfoundland. In addition, we receive weather information from various parts of the U.S. states that we operate in. Specific individuals within each facility are responsible to report on local conditions, along with feedback from our experienced drivers who are on the road throughout our operating system to get their opinions and recommendations.

Based on the collective information we receive, daily calls are made with respect to where and when we operate. This decision is based on the conditions in specific regions, with a **primary focus on safety**.

Midland appreciates the impact that these decisions can have on our customers; these decisions also affect our business as well. We are committed to providing customers with timely feedback on weather conditions that effect when and where we operate, both during and following the events, with updates provided through our website, [www.midlandtransport.com](http://www.midlandtransport.com), and through Customer Service.

- Strategy
- Stability
- Dependability
- Low Claims
- Equipment
- Accreditations
- Technology
- Facilities
- Single Solution
- People

